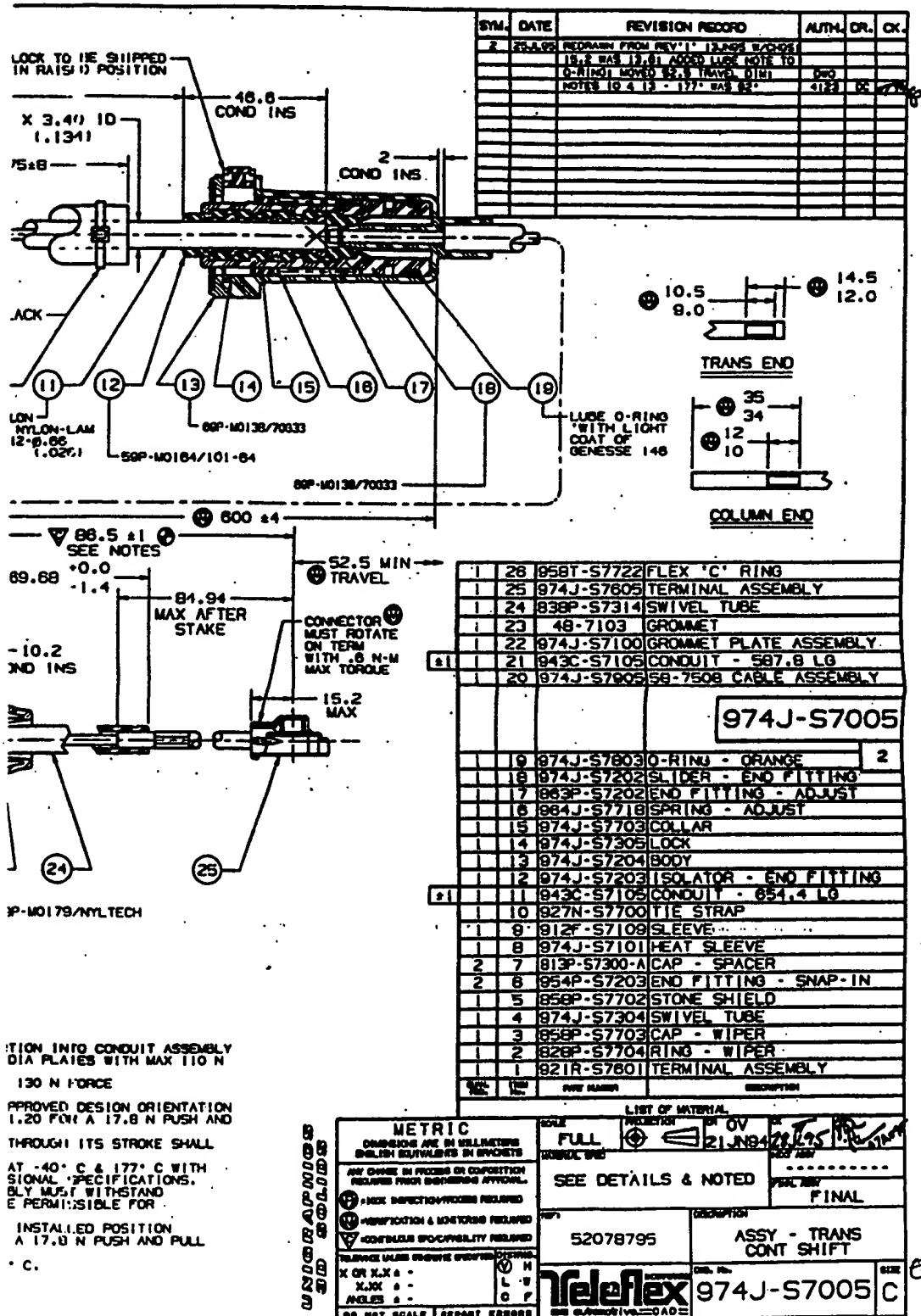


BEST AVAILABLE COPY



Wayne

Chrysler Corporation
14250 Plymouth Rd.
Detroit, Mi. 48232-5514
CIMS 514-17-41
Attn: Mr. Gerry Gardner

BEST AVAILABLE COPY

March 14, 1995

Dear Gerry,

Per our discussions, the following is the pricing for the 1997 N Truck shift cable (p/n 52078795 / TFX 74-7005).

The production piece price for this cable is \$ 12.892 each. The packaging costs are \$.14 for expendable and \$.08 for returnables. The production tooling is as follows:

- End fitting	\$ 42,000.00
- Swivel Tube Insert	\$ 8,500.00
- Isolator - 8 cavity	\$ 32,000.00
- Body - 8 cavity	\$ 51,000.00
- Slider - 8 Cavity	\$ 38,000.00
- Grommet Plate	\$ 13,000.00
- Collar - 8 cavity	\$ 22,000.00
- Potential Ferrule mold	\$ 35,000.00

In closing, we thank you again for the opportunity to work with you on this program. If you have any questions on any of the above items, please call me so that we can discuss!

Sincerely,


Scott R. Leighton

T 09028
CONFIDENTIAL

EX81